

Avaya Leads Worldwide Enterprise IP Telephony Market in Shipments and Revenues for Third Quarter of 2006

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- Avaya marks 12th consecutive quarter of leadership in global enterprise IP telephony revenues, with more than three points ahead of nearest competitor

Avaya Inc. (NYSE: AV) has extended its lead in worldwide Enterprise Internet Protocol (IP) Telephony shipments and revenues, according to Synergy Research Group's 3Q 2006 Enterprise Voice Market Shares Report. With this report, Avaya marks the twelfth straight quarter in which the company has led in global enterprise IP Telephony revenues -- pulling ahead by more than three points over its nearest competitor. Avaya is a leading global provider of business communications applications, systems and services.

The report shows Avaya leading in IP Telephony revenues (as defined by Synergy) with 27.2 percent of the global market for the third quarter of 2006, a two point gain over the company's second quarter 2006. Avaya also led in IP Telephony shipments for the third quarter with 24.2 percent of the market.

"Adoption of IP Telephony by businesses and organizations continues to expand at a steady pace -- more than 14 million lines have been shipped globally since January 1, 2006," said Jeremy Duke, president and CEO, Synergy Research Group. "Our report shows that Avaya continues its leading edge position in terms of market share growth by outpacing industry averages quarter over quarter and year over year."

In the third quarter, Avaya market share grew at more than twice the industry average over the previous quarter according to the report. Avaya IP Telephony shipments increased by 24.2 percent versus the 10.4 percent for the industry; revenue growth was 18.1 percent compared to 9.1 percent for the industry. Growth over the previous year outpaced the industry in revenues by 8.3 percent and in shipments by 6.4 percent.

"Businesses are clearly recognizing the next wave of competitive

differentiation will be built on a foundation of IP Telephony," said Lou D' Ambrosio, president and CEO, Avaya. "While there is still a long way to go before all 450 million enterprise lines globally are converted to IP telephony, the accelerated adoption rate coupled with Avaya's extended leadership demonstrates our partnership with enterprises in leveraging converged communications for business advantages."

IP telephony is software-based technology that uses Voice over Internet Protocol (VoIP) to transmit voice over a data network. IP telephony enables companies to find new levels of productivity, efficiency and cost savings by consolidating business communications systems, unifying and extending multimedia applications to workers anywhere. Embedding real-time communications capabilities in business applications and processes using IP Telephony can offer new models for businesses with significant impact for customer service, revenue generation and business continuity.

Avaya offers one of the industry's most comprehensive portfolios of solutions for IP telephony -- Avaya MultiVantage(R) Communications Applications -- with a flexible architecture that helps enable enterprises to design a communications roadmap that supports their business needs. Supported by Avaya Global Services and a global network of authorized Avaya BusinessPartners, AlliancePartners and DeveloperConnection technology partners, the portfolio brings together Avaya's applications for unified communications, telephony, contact centers and mobility, featuring Avaya Communication Manager, the company's flagship IP telephony software. With the suite, businesses have access to a single portfolio of open standards-based applications that extends Avaya's IP telephony software across enterprise operations and employee functions.

Forward Looking Statements

Certain statements contained in this press release may be considered forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements may involve risks and uncertainties that could cause actual outcomes and results to differ materially. For a list and description of such risks and uncertainties, see the periodic reports filed by Avaya with the United States Securities and Exchange Commission ("SEC"), which are available at www.sec.gov, particularly the information contained in Part I, Item 1, entitled "Forward

Looking Statements," of our Annual Report on Form 10-K for fiscal 2005 and the information contained in Part I, Item 2, entitled "Forward Looking Statements," of our Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2006. Avaya disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

About Avaya

Avaya Inc. designs, builds and manages communications networks for more than one million businesses worldwide, including 90 percent of the FORTUNE 500(R). Focused on businesses large to small, Avaya is a world leader in secure and reliable Internet Protocol (IP) telephony systems and communications software applications and services.

Driving the convergence of voice and data communications with business applications -- and distinguished by comprehensive worldwide services -- Avaya helps customers leverage existing and new networks to achieve superior business results. For more information visit the Avaya website: <http://www.avaya.com>.

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